



POWERED BY



DELIVERY  
STORAGE  
CUSTOM

800.204.7501

CONSIDER IT DONE.

## Greetings — Summer 2007 Newsletter

### A Message from Thor and Diane Smith.....

Runners, Inc., is not just a courier and delivery service..... we also provide warehousing space with over:

- 3,000 climate controlled square feet in Gaithersburg; and
- 67,000 square feet in Baltimore



We can warehouse your file record boxes and merchandise, pallets of freight and equipment, and provide fulfillment services. Let us act as your warehouse by receiving, storing, and shipping your items as needed.

And, now that we have expanded to Baltimore, if you have a need or are interested in sub-leasing space either in Gaithersburg or Baltimore, please let us know.



### Baltimore Warehouse —Storage is Available

**Long Term**—Give yourself more space for growth;

**Short Term**—Provide temporary space when you are in the middle of a project.

### Additional Services Include:

- Crating and packing shipments
- Shipping: FedEx, UPS, and DHL
- Thor's Trucking: Rush and On-Demand
- File copying, storage, retrieval, and shredding
- Incoming freight inspection
- International shipments
- Inventory control systems
- LTL & FTL shipping
- Pallet preparation
- Pick & pack—fulfillment/distribution
- Plans and drawings stored
- Tape and microfilm storage

Contact us for quotes on custom services and warehousing options:

Runners, Inc.—Corporate  
7924 Queenair Drive  
Gaithersburg, MD 20879  
Phone: 301-948-7500  
Toll Free: 1-800-204-7501  
Email: info@runnersinc.com

Baltimore Warehouse  
2930 Washington Blvd.  
Baltimore, MD 21230  
Phone: 410-644-0360  
Email: warehouse@runnersinc.com

Website: runnersinc.com

## ANNOUNCING A NEW BUSINESS ALLIANCE!

We've recently formed a new business alliance with Cargo Transport, Inc. (CTI). This new relationship will enable us to provide a complete spectrum of comprehensive domestic and international logistics management services. This supply chain management partnership is the result of sharing the same philosophy: "....find solutions to our customers' needs."

CTI's expertise includes:

- Worldwide professional services
- Up-to-date worldwide logistics and transportation practices
- Reasonable and competitive pricing
- Well-disciplined material handling process
- International and Domestic Freight-Forwarding & U.S. Customs Brokerage
- Dangerous goods compliance

## RUNNERS IN THE COMMUNITY.....



### A PIANO FOR ANDREW

When Charles Stier and Sharma Wright of Cherry Valley Communications, found out that Andrew, a young talented pianist who recently moved here with his family, couldn't afford a piano, they immediately started a Piano Fund. An older piano was found but the costs to move the piano from Woodbine, MD, to a 3rd floor apartment in Olney became prohibitive. Without hesitation, Thor (who is a musician) and Diane offered Runners services. The next day the piano was moved free of charge up 3 flights of stairs and without damage by courteous, friendly, even smiling, Runners personnel.

Per Charles and Sharma, "Miracles can and still do happen thanks to all the wonderful people at Cherry Valley Communications and Runners, Inc."

## FROM CARDBOARD TO LEATHER!



Kevin Joyce, Technical Operations Manager for Runners, Inc., is Vice Chair of the Orioles Advocates ([www.orioladvocates.org](http://www.orioladvocates.org)), an organization that provides good used baseball gear to under-privileged youth throughout the world. Since

the program's inception, over 40 tons of baseball gear has been distributed. Committee members meet twice a month to inventory donations for shipment and storage space, and donations cover shipping costs. The Peace Corps distributes the gear based on greatest need to schools, orphanages, community groups, and hospitals. The ultimate payback, according to Kevin, is "The look of joy on the childrens' faces when sharing the universal language of baseball!!!"

## We're Always Looking for Ways To Improve Our Business To Help You!

If you have comments, suggestions or ways we can help make your business run more smoothly or efficiently, we want to hear from you. Please give us a call or send us an email to: info@runnersinc.com

**RUNNERS IN THE NEWS!** - Thor Smith, President of Runners, Inc., was accepted for membership in The Propeller Club of Baltimore a Chapter of The Propeller Club of the United States. The Propeller Club of the U.S. is a grassroots, non-profit organization, whose membership resides throughout the U.S. and the world. It is dedicated to the enhancement and well-being of all interests of the maritime community on a national and international basis. The Propeller Club aggressively promotes the maritime industry through many of its programs and partnerships with other similar organizations.